

Message Text

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PAGE 01 DOHA 01279 060752Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----105235 060805Z /12
R 051314Z NOV 77
FM AMEMBASSY DOHA
TO USDOC WASHDC
INFO SECSTATE WASHDC 3098

UNCLAS DOHA 1279

FOR CAGNE, CHERIE LOUSTAUNAU

E.O. 11652: N/A
TAGS: BBSR, QA
SUBJECT: DRAFT OF QATAR SECTION OF STUDY ON CONTRACTING IN NEAR
EAST AND NORTH AFRICA

REF: (A) TRANSMITTAL LETTER DATED OCTOBER 21, 1977,
FROM U.S. DEPT OF COMMERCE/CHERIE LOUSTAUNAU;
(B) DOHA A-18

1. BASIC REPORT OKAY IN MOST RESPECTS. HOWEVER, THERE
HAS BEEN CHANGE ON GOVERNMENT PRACTICES IN SEEKING
BIDS THROUGH INTERNATIONAL TENDER (PAGE TWO OF DRAFT).
DOHA A-18 WAS NEW TENDER AND BIDDING REGULATION WHICH
HAS NOW COME INTO EFFECT. SPECIFIC MONETARY VALUES
FOR CONTRACTS REQUIRE SPECIFIC BIDDING PRACTICES.

2. IN REPLY TO YOUR QUESTION ON AMOUNT OF BID BONDS,
RANGE IS BETWEEN ONE AND FIVE PERCENT. STANDARD BID
BOND IS FIVE PERCENT, BUT AS CONTRACTS INCREASE IN SIZE,
BID BONDS CEF BE NEGOTIATED DOWNWARD.

3. ON SUBJECT OF TAXATION, PAGE SIX OF DAFT, IT MAY BE
WORTHWHILE TO NOTE THAT COMPANIES WORKING FOR THE
GOVERNMENT OF QATAR MAY BE EXEMPTED FROM CORPORATE
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PROFITS TAX BY EMIRI DECREE FOR PERIOD OF INITIAL
FIVE YEARS OF CONTRACT. IN SOME CASES, THIS HAS BEEN
RENEWABLE.
KILLGORE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 05-Nov-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977DOHA01279
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770409-1241
Format: TEL
From: DOHA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771192/aaaadbez.tel
Line Count: 59
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: ff899521-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 07-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 705786
Secure: OPEN
Status: NATIVE
Subject: DRAFT OF QATAR SECTION OF STUDY ON CONTRACTING IN NEAR EAST AND NORTH AFRICA
TAGS: BBSR, QA
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/ff899521-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009